11:10AM 2-2-24

Client wants digital, but is it what we need????

-could work, but it can’t be used every five minutes

**Two products???** No, we don't wanna

We should implement digital:

-monitor everything happening in the lab

-estimate how much people work?

-maybe design for both -20 and -80 security,

Basement labs have a problem with internet

-Idea Bluetooth and wifi together

The client is considering -80 degrees NOW which is what our problem is.

We considered manufacturing and needs, and using a digital app isn’t possible atm.

Manufacturing product, so easy to ask for a product, but not easy to manufacture

NEW PATENT, but it might not pass

It doesn't seem feasible for many of the labs to use this product

OUR GOAL IS TO SAVE MONEY, NOT MONITOR PEOPLE

Dear Adam,

After talking with Yongheng, we got more insight on what he wants, however, there are issues with what he wants versus what we believe similar situations need for the product.

The client has future ideas, but they do not seem feasible at this moment. We would like to meet up with you to talk about this subject in class on Monday. Please let us know, thank you!

Best regards,